

# Solution Story: Military Sealift Fleet Support Command

Another quality solution by the iSoft Team



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## INTEGRATION AT IT'S FINEST

In 2010, iSoft Solutions was asked to provide and install audiovisual equipment in ten (10) conference rooms for the newly renovated Military Sealift Command's Norfolk, VA headquarters. Most conference rooms consist primarily of display monitors, phone conferencing systems, annotation (sympodium) devices, and key pad control interfaces. Additional options for most rooms also consist of multi-media



Military Sealift Fleet Support Command - Norfolk Headquarters, Command Conference Room

desks, electronic whiteboards w/ printers and upgrade options to widescreen Sympodiums for better compatibility with display monitors. This design and proposal is based off of a site survey conducted with end-users on July 13, 2010 and a summary list of room requirements and options provided by the end-user.

In the Command Conference Room, the team worked with the customer to provide all required audio-visual capabilities including classified & unclassified HD videoconferencing by Polycom. Simple control of all system components is provided through a wireless Crestron touchpanel system. All custom furniture was

provided, including a large custom table, lectern, two large credenzas and all the seating. Simple connectivity for laptops is provided at the both the table and podium. A Smart Sympodium at the lectern provides comprehensive annotation capabilities. One of the challenges associated with this project was the large column in the middle of the room that could not be moved during renovation (seen in the upper left of the photo above). The iSoft Team was up to the challenge and designed the room and furniture around the obstacle. System programming was performed for those solutions with control system integration. On-site training, consisting of a brief orientation on the operation and functionality of all new AV systems was provided immediately following completion of the systems' installation. One-year maintenance is also included for all newly installed A/V equipment.

## MANUFACTURER SPOTLIGHT

**Polycom** has evolved to become one of the worldwide leaders for unified collaboration solutions that help organizations increase productivity and lower costs. Through telepresence, video, voice, and network solutions, Polycom enables the highest quality collaboration among people at a distance.

**Crestron** is a leading manufacturer of advanced control and automation systems, offering integrated solutions to control audio, video, computer, IP and environmental systems, Crestron streamlines technology, improving the quality of life for people in corporate businesses and in their homes.

**Extron Electronics** is a leading manufacturer of professional A/V system products including computer-video interfaces, matrix switchers, distribution amplifiers, scalars, scan converters, signal processing devices, etc. Their corporate philosophy is founded on three concepts: Service, Support, and Solutions-S3. By following this standard, Extron has become one of the leading provider of professional AV products and training.

**Smart Technologies:** Over 18 years ago SMART created the SMART Board interactive whiteboard—the first and most widely installed interactive whiteboard in the world. Today they are recognized as an innovator of award winning products for the professional AV industry.

### Highlights

- Complete integrated AV system with multiple video & audio sources
- Classified and Un-Classified HD videoconferencing capabilities
- Custom conference room furniture
- Wireless Crestron touchpanel control system
- Smart Sympodium interactive display

